

HOUSING PRODUCTION FUND – EXTREMELY LOW-INCOME (“HPF-ELI”) OPERATING RESERVE APPLICATION

A total of \$1,800,000 in funding is available to capitalize long-term operating reserves for extremely low-income units

1. Project team information.
2. Applicants must provide an operating proforma for the entire development which should include a detailed spreadsheet illustrating the anticipated operating deficit of the ELI units for no less than 10 years. Applicants are required to utilize the attached template worksheet to aid in sizing their requested award.
3. Applicants must provide evidence of experience operating housing for ELI residents, including at a minimum (i) developments operated, (ii) number of supportive units under management and, (iii) relevant experience providing supportive services to the intended population. Written evidence of a partnership agreement or memorandum of understanding (MOU) between the applicant and an experienced social service provider may be included with or substituted for this response if the partnership or MOU provides the requisite information outlined in (i)-(iii) above.
4. Applicants must demonstrate all funding commitments for the proposed project and the status thereof. For existing projects, applicant must demonstrate existing funding and the applicable requirements for occupancy for each source.
5. Applicants must provide a detailed unit mix, demonstrating the income level for occupancy, unit size and highlighting the percentage of the development’s units to be designated for ELI residents.
6. Applicants must attach a Tenant Selection Plan incorporating, at a minimum, the parameters by which each unit at the development is to be occupied, with particular attention to how occupants of units serving ELI residents will be selected, selection criteria and wait list policies.
7. Applicants must attach an Affirmative Fair Housing Marketing Plan incorporating outreach strategies to all populations.
8. Applicants must demonstrate the need within the community for ELI units, the ability to access the target population and a long-term plan to market and occupy those units over the life of the project.
9. Applicants should provide a leasing schedule for proposed ELI units.

10. The property owner and management company will be evaluated for creditworthiness and financial capacity including a thorough review of the developer's audited financial statements for the previous 3 years. Creditworthiness takes into consideration the financial condition of the organization, management capabilities, character and capacity.
11. The property owner and management company must have experience in affordable housing of similar scope and complexity. The property owner and management company will be evaluated on its capacity to operate the proposed development.
 - a. Performance record will be measured individually and collectively by the quality and quantity of previous development and property management efforts, as well as affirmative action records.
 - b. Each team member is expected to demonstrate satisfactory prior experience on projects of similar scale and complexity, to have satisfactory professional references, and to devote sufficient experienced staff and resources to support the successful development and operation of affordable housing of similar scope and complexity.